



KONTROL
ENERGY CORP.

Forward Looking Statement, Advisories & Disclaimers

This presentation is confidential and for informational purposes. Neither this presentation nor the contents hereof are to be reproduced, in whole or in part, stored in a database or distributed in any manner whatsoever to any person. This presentation is confidential and for internal distribution and use only. The information contained herein is current as of October 25, 2018 and is not guaranteed as to accuracy or completeness. This presentation is for information purposes only and does not constitute an offer to sell or a solicitation to buy the securities referred to herein. The securities referred to herein may only be sold to prospective investors who meet certain eligibility criteria. Prospective investors should consult with their own legal, regulatory, tax, business, investment, financial, accounting or other advisors as deemed necessary, and make their own decision based upon their own judgment and upon any advice from any such advisors.

The securities referred to herein will only be offered and sold in such provinces of Canada where they may be lawfully offered for sale therein and only by persons permitted to sell such securities. Such securities have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the “US Securities Act”) or the securities laws of any state, and may not be offered, sold or delivered within the United States or to US persons (as defined by Regulations under the US Securities Act). No securities regulatory authority has assessed the merits of, or expressed an opinion about, these securities.

Certain information included in this presentation, including information relating to Kontrol Energy Corp’s (“Kontrol” or the “Company”) anticipated growth in scale and revenue, including anticipated proforma 2018 revenue and EBITDA run rate, and statements related to anticipated future growth of the Company utilizing blockchain technology; the anticipated revenue run rate of the Company and the timing associated therewith; the future financial performance of the Company, including, without limitation, the consolidated annual growth rate of the revenue of the Company and the EBITDA of the Company; anticipated pro forma market capitalization of the Company; the organic growth of the Company; integration of the acquisition(s) into Kontrol's existing businesses and blockchain technology across Kontrol's operating platform, the use of Kontrol's blockchain platform to (i) facilitate the decentralized energy exchange network, (ii) facilitate carbon measurement or offset market bringing together disaggregated carbon offset projects, and (iii) implement blockchain technology connecting Kontrol's Internet of Things ("IoT") devices; statements related to the IoT and its potential; the decentralization of the electricity sector, including, without limitation, the elimination of the utility as the locus of transmission and distribution, the growth of distributed energy market and the timing associated therewith; the potential value of voluntary carbon markets and carbon offsets; the capacity of voluntary carbon markets to drive acceleration to net-zero buildings and businesses; greenhouse gas emissions associated with buildings; anticipated consolidated annual growth rate for IoT-connected devices, the creation of digital data and the timing associated therewith; development of applications; growth strategy; increases or changes in the price of electricity and the price of carbon; carbon pricing and carbon tax legislation and regulations; the effect of energy savings or energy efficiency on fuel consumption in various countries; the expansion of emission monitoring and solutions across Canada and the USA, the provision of solutions to customers to reduce overall energy costs and greenhouse gas emissions reductions, carbon reduction and monetization programs, other statements that express the expectations of management or estimates of future performance constitute "forward-looking statements".

Forward Looking Statement, Advisories & Disclaimers

The forward-looking statements in this presentation are presented for the purposes of providing information about management's current expectations and plans and such information may not be appropriate for other purposes. However, forward-looking statements are subject to risks, uncertainties and other factors, which could cause actual results to differ materially from future results expressed, projected or implied by such forward-looking statements. Such risks include, but are not limited to, that the acquisition(s) will not be successfully integrated or will not perform as expected, that the revenue and EBITDA run rate of the acquisition(s) and the company's subsidiaries will be less than expected, performance milestones will not be achieved, there being a lack of acquisition and investment opportunities or that such opportunities may not be concluded on reasonable terms, or at all, that sufficient capital and financing cannot be obtained on reasonable terms, or at all, that technologies and emission monitoring solutions will not prove as effective as expected that customers and potential customers will not be as accepting of the Company's (including the potential acquisitions) product and service offering as expected.

Accordingly, undue reliance should not be placed on forward-looking statements and the forward-looking statements contained in this press release are expressly qualified in their entirety by this cautionary statement. The forward-looking statements contained herein are made as at the date hereof and the Company does not undertake any obligation to update publicly or revise any such forward-looking statements or any forward-looking statements contained in any other documents whether as a result of new information, future events or otherwise, except as required under applicable securities law.

Non IFRS Measures

Certain non-IFRS measures are used in this presentation as indicators of financial performance. Readers are cautioned that they are not defined performance measures under IFRS and may differ from similar computations as reported by other entities and accordingly may not be comparable to financial measures as reported by those entities.

“EBITDA” means net income (loss) before amortization and depreciation expenses, finance costs and provision for income taxes.

“Adjusted or Normalized EBITDA” means EBITDA adjusted non-recurring items, acquisitions and removal of share based compensation.

“Adjusted or Normalized EBITDA Margin” means Adjusted EBITDA divided by revenue.

“Run rate” refers to the addition of revenues in a certain period of time extrapolated over the year.

Kontrol Energy Corp. (CSE:KNR, FSE:1K8) (“Kontrol” or, the “Company”) **delivers** integrated **Smart Energy technologies and solutions** to blue chip customers in Canada and the USA



**Canada's 7th
fastest growing
startup**

Why Kontrol

- ❑ **Disruptive energy technologies plus core business of integrated energy solutions**
- ❑ **\$16 Million revenue run rate driven by M&A and Organic growth**
- ❑ **Approximately 50% of total revenues recurring annually⁽¹⁾⁽²⁾**
- ❑ **Entered the Cannabis market as a supplier of energy services in 2018**
- ❑ **Accelerating Software as a Service revenues (strong organic growth)**
- ❑ **On track for cash flow positive in first half of 2019 while continuing high top line growth rates⁽¹⁾⁽²⁾**

Notes:

(1) Revenue Run Rate and Adjusted EBITDA are non-IFRS measure. See “Non-IFRS Measures” on page 3 of this presentation for details.

(2) Projected Revenue and Adjusted EBITDA for the 2 acquisitions constitutes forward looking information. See “Forward looking Information” on page 2 and 3 of this presentation

Management Team Bios



Paul Ghezzi
CEO

Mr. Ghezzi began his career at Coopers & Lybrand with a focus on M&A and Corporate Finance. He is a leader in clean tech, renewable energy development and distributed generation. He has global experience in power generation projects under Feed-in Tariff programs and Power Purchase Agreement programs for both commercial and utility-scale projects.

In 2008 Mr. Ghezzi created Canada's first securitized solar energy fund. Since that time he has participated in the global development of both utility scale and commercial solar PV projects.

Mr. Ghezzi is passionate about building a sustainable future for all through energy efficiency, IOT and SaaS enabled technologies.



Kristian Lavereau
COO

Mr. Lavereau has more than 25 years of experience in the IT solutions (analytics and mobile computing), energy optimization and efficiency (intelligent control systems, building automation and LED lighting) sectors.

In 2012 he launched Kontrol Technologies as a branded energy retrofit solution business which was acquired as part of the Kontrol Energy Corp public RTO. Mr. Lavereau joined Kontrol as COO following the RTO in August, 2016.

Mr. Lavereau is responsible for driving organic growth, operational synergies across operating subsidiaries and is also involved in sourcing and evaluating potential accretive acquisitions.



Claudio Del Vasto
CFO

Mr. Del Vasto is a senior finance executive with an extensive background in Corporate Finance, Strategy and Business Development.

He served in various Corporate Finance roles with a large industrial public company that included global experience in arranging innovative multibillion dollar capital markets deal closings in Structured Finance. Prior to his career in industry, he was a public accountant managing accounting, tax and assurance services.

Mr. Del Vasto leads all Kontrol Energy's financial management, reporting, treasury, risk and financing functions. He also provides expertise in acquisitions and is involved in the analysis and evaluation of all corporate investments.

Forbes Silverthorne, VP

More than 20 years of building automation software experience. Leads Kontrol's IOT Software division.

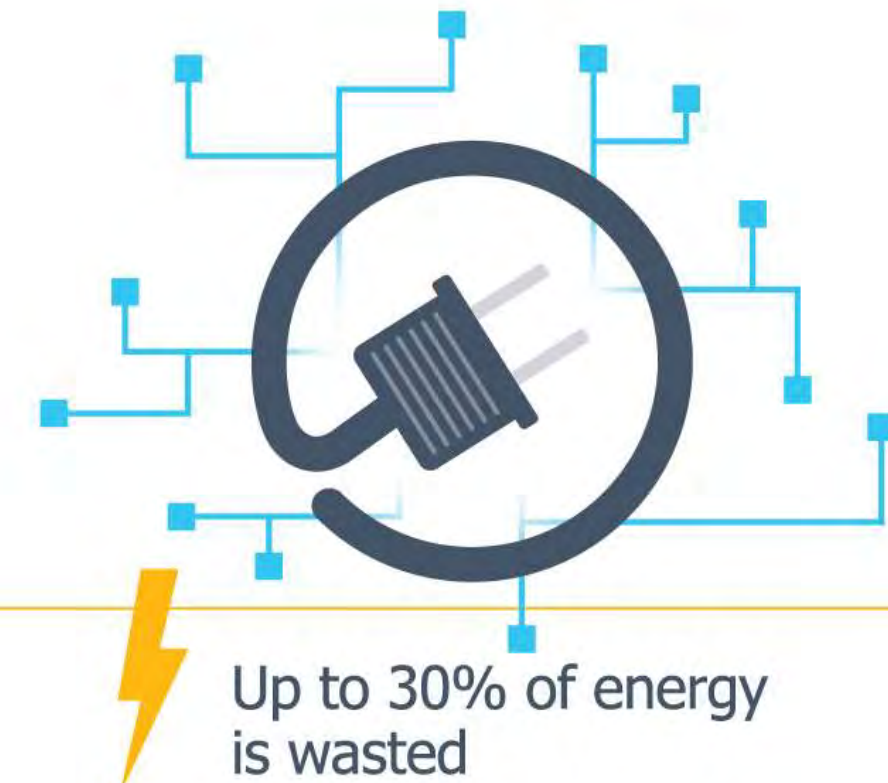
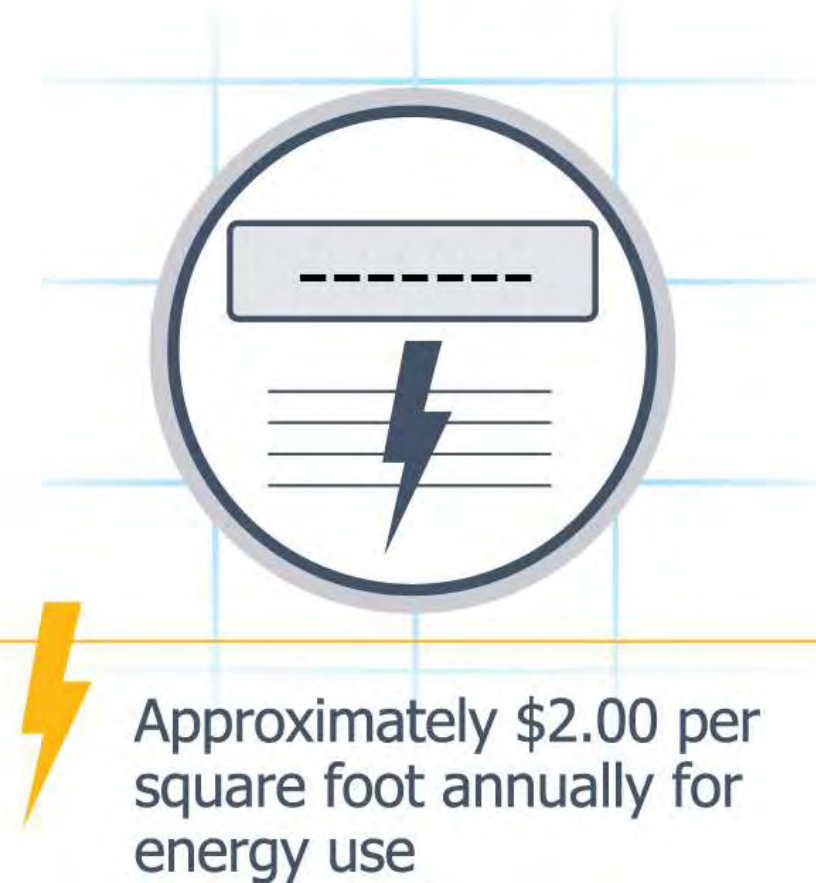
Humberto Gutierrez, VP

More than 15 years of renewable energy expertise and former member of the Canadian Solar management team. Leads Kontrol's Distributed Generation division.

Julia Vaccaro, Controller

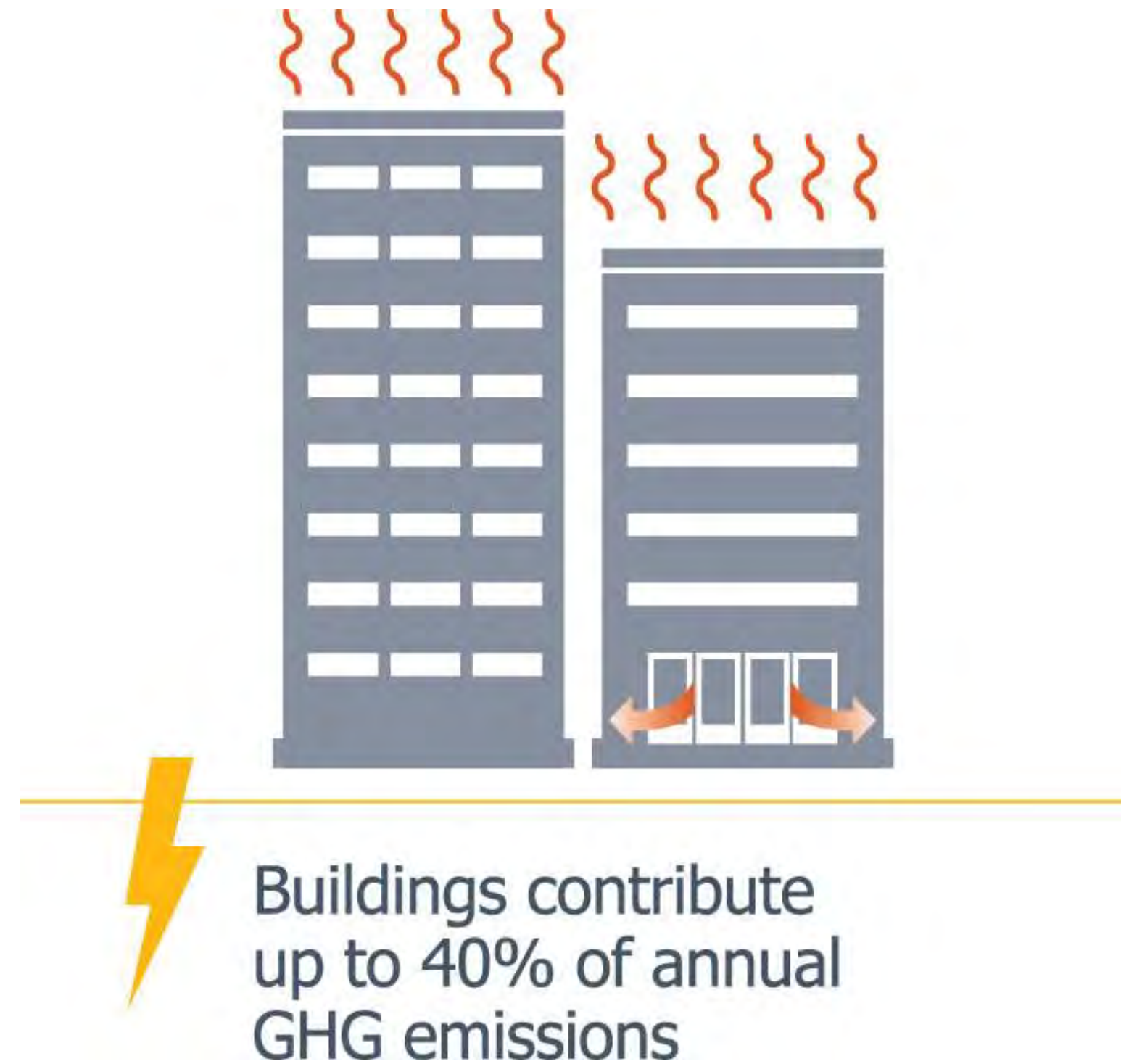
Manages the accounting and consolidation across Kontrol's operating divisions.

Large Addressable North American Market



More than \$50 Billion USD in energy losses annually due to waste

Secondary Addressable Market



**\$15 Billion annual USD
North America
opportunity***

**Based on \$12 per tonne of CO2 emissions*

***Assuming a \$180 Billion annual addressable energy market*

Disruptive Technology : IOT Device

*20,000 Smart Energy Devices in Operation
(across Canada)*



HOW OUR SYSTEM WORKS



1 | KONTROL ENERGY IOT

The EMS IoT Stat is connected to multiple peripheral IoT devices to generate utility savings and in suite data.

2 | ENERGY IOT & POWER UNIT

The combination of Kontrol Energy IoT and Power Unit can maximize energy savings and integrate with any HVAC system.

3 | BUILDING NETWORK

Once installed, Kontrol IoT solution creates an instant building wireless automation network that allows for HVAC system self-optimization and remote adjustment.

4 | SMART BUILDING GATEWAY AND MESH NETWORK

Once the installation is complete, a Smart network is in place. Many more capabilities can be added in the future once the network is deployed.

5 | THE CLOUD

All in suite data is collected, channeled through the building's existing Internet connection, and transferred to the cloud using the Kontrol Gateway.

6 | CONTROLS AND ANALYTICS

The combination of the Kontrol Energy IoT solution, Power Unit, Gateway and Mesh network allows the owner to have immediate energy savings, complete visibility to in-suite energy and data with streamlined trouble shooting.

Disruptive Technology : IOT Software

Energy Software Currently installed in 180 Buildings
(15 Million square feet of Real Estate)



- ❑ Tie into existing building automation with our software or add equipment as needed
- ❑ Monitor and record HVAC equipment and utilities in in real-time
- ❑ Stream the data securely to our Tier 1 datacenter. **2 Billion data points per annum**
- ❑ A.I. implementation to analyze data and recognize improvements and troubleshoot building issues in real-time

Disruptive Technology : IOT Devices and Software

Software as a Service and Recurring Revenues

- ❑ Disruptive technologies driven by low installation costs and “as a Service business model”
- ❑ Organic growth target of 40% per annum
- ❑ Energy management, analytics and data in real-time
- ❑ Recurring revenues
- ❑ Sticky business and difficult to displace
- ❑ 6x to 8x revenue multiples industry valuations



Common Share Structure

Shares (Issued and Outstanding)	28,118,417	Market Cap (Basic)	\$19,000,000
Warrants	1,479,942	Insider Ownership	46% ⁽¹⁾
Options	2,631,165	Debt Net of Cash	\$8 Million ⁽²⁾
52 week High/Low	\$1.58 / \$0.50	Enterprise Value	\$27 Million

- ❑ High insider ownership
- ❑ Low number of shares outstanding
- ❑ Trading on CSE and Frankfurt and initiating OTC listing for US trading in Q1 2019

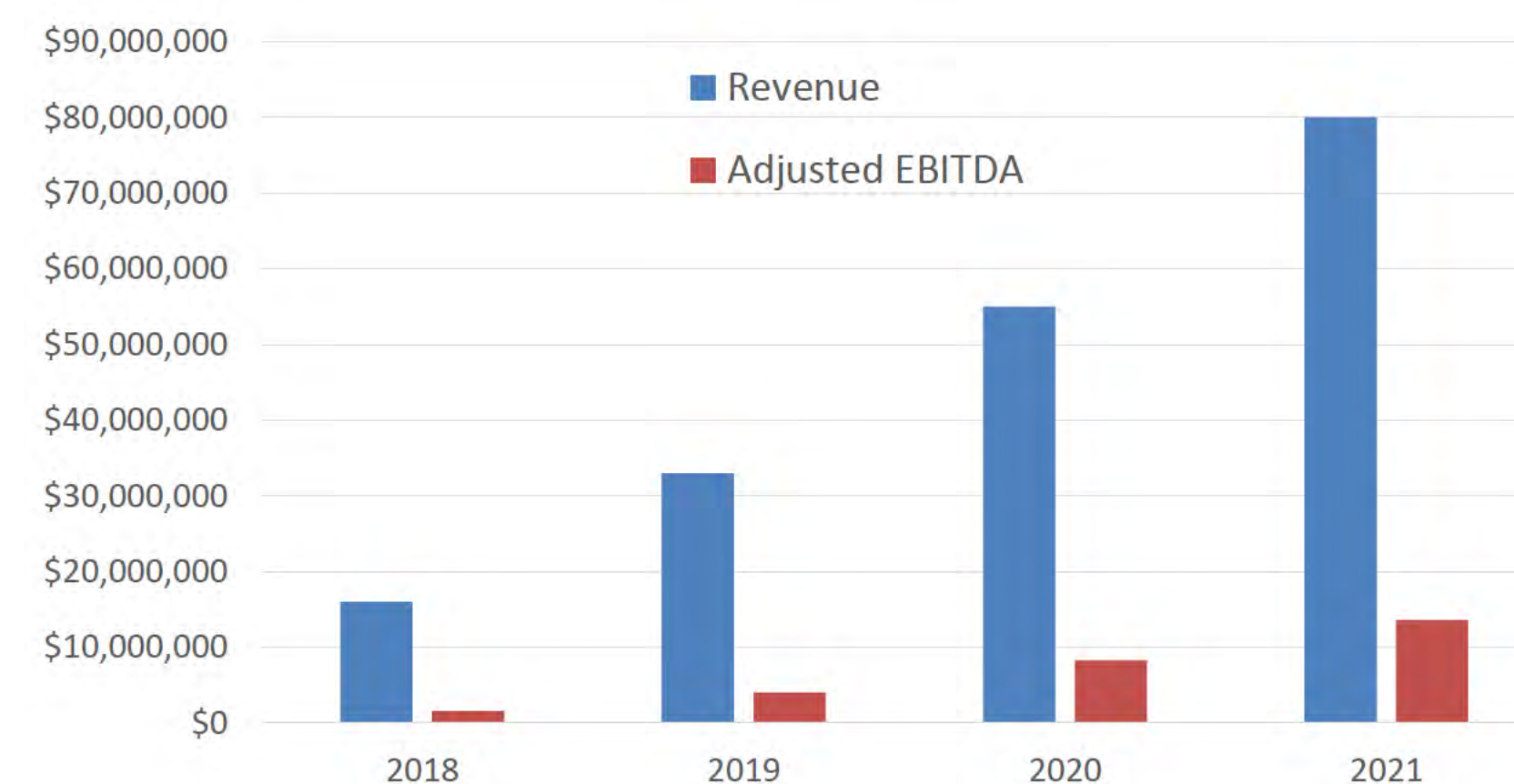
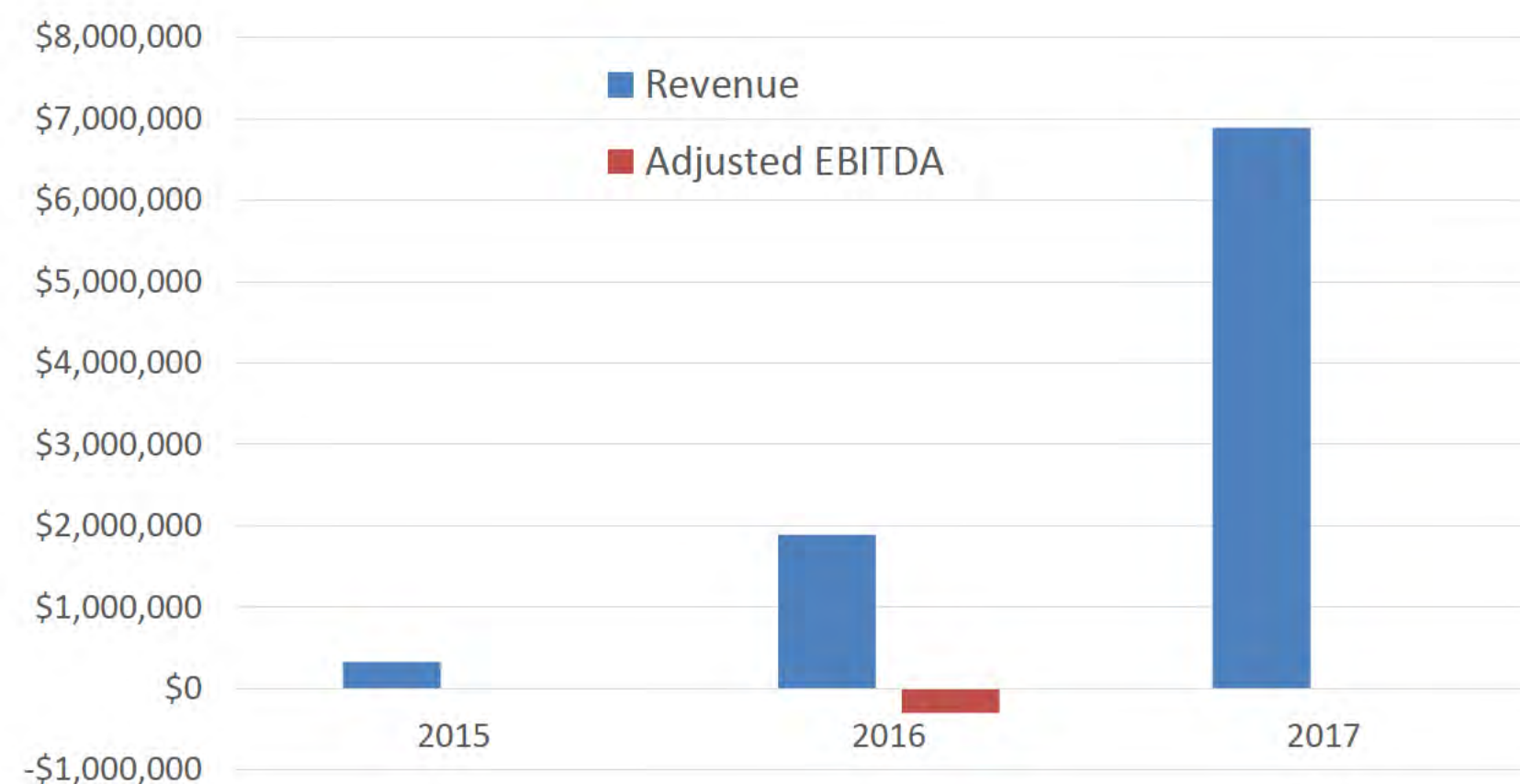
(1) Management and Board ownership based on basic common shares outstanding.

(2) Based on May 30th, 2018 internally prepared financial statements.

Key Metrics

Audited Financial Statements			
	2015	2016	2017
Revenue	\$323,707	\$1,886,222	\$6,888,265
Gross Profit	\$102,978	\$381,331	\$4,617,426
Gross Margin %	32%	20%	67%
Adjusted EBITDA ⁽¹⁾	\$3,983	\$(301,308)	\$(1,938)
Shares Outstanding basic ⁽³⁾	NA	19,525,168	24,996,084

Target Run rate Pro-Forma ⁽²⁾			
2018	2019	2020	2021
\$16,000,000	\$33,000,000	\$55,000,000	\$80,000,000
\$9,000,000	\$14,800,000	\$24,750,000	\$37,600,000
56%	45%	45%	47%
\$1,600,000	\$4,000,000	\$8,250,000	\$13,600,000
28,000,000	46,000,000	50,000,000	54,000,000


Notes:

(1) Adjusted EBITDA is a non-IFRS measure. See page 3 of this presentation for additional details.

(2) Run rate target assumes acquisitions occur at beginning of year. For 2018 to 2021 the run rate constitutes forward looking information. See "Forward looking Information" on page 2 and 3 of this presentation. Assumes 2018 acquisitions completed as of January 1

(3) Assumes future debenture and equity financings

2018 Revenue Run Rate by vertical Pro-Forma ⁽¹⁾ ⁽²⁾

~\$2M Run Rate Revenue

- Non-invasive
- Turn key projects
- Upgrades to existing energy systems

~\$10M Run Rate Revenue

- Monitor emissions for compliance and process
- Canada and US markets
- Up to 40% in recurring revenues



~\$2.5M Run Rate Revenue

- Decentralized, modular power generation systems
- Integrated co-generation

~\$1.5M Run Rate Revenue

- Real-time energy usage data direct to customer
- Data analytics through the Cloud

Notes:

(1) Adjusted EBITDA is a non-IFRS measure. See page 3 of this presentation for additional details.

(2) Projected Revenue and Adjusted EBITDA for the 2 acquisitions constitutes forward looking information. See "Forward looking Information" on page 2 and 3 of this presentation

Established Blue Chip Customer Base

Sample of customers across all business verticals

Retrofits



IOT



GHG



Generation



How Customers Win with Kontrol



High ROI of 30% or more on investment in efficiency measures



Immediate Energy Savings in the range of 25% to 30%



GHG measurement and reduction



Access to real-time energy data, analytics measured, analyzed and optimized

Accelerating Growth through Key Strategic Initiatives

Acquisitions

- ❑ Strategic accretive acquisitions
- ❑ 6 completed to date at attractive valuations
- ❑ New potential acquisitions to double revenue in various stages of due diligence
- ❑ Multiple cross-sales and operating efficiencies across acquisitions

Organic

- ❑ Acceleration of Internet of Things (IOT) Devices and Software as a Service (SaaS)
- ❑ Recurring revenue growth acceleration
- ❑ Cannabis infrastructure solutions
- ❑ Expansion into US markets

Notes:

(1) Revenue Run Rate and Adjusted EBITDA are non-IFRS measure. See “Non-IFRS Measures” on page 3 of this presentation for details.

(2) Projected Revenue and Adjusted EBITDA for the 2 acquisitions constitutes forward looking information. See “Forward looking Information” on page 2 and 3 of this presentation

Cannabis Infrastructure



- 2 NDAs signed for generation and emission
- Anticipate adding 5% to 10% to top line revenue over next year
- Multiple LPs quoting new services



Energy savings and mission critical in real-time



Robust energy analytics in the Cloud



Demand response and peak shaving

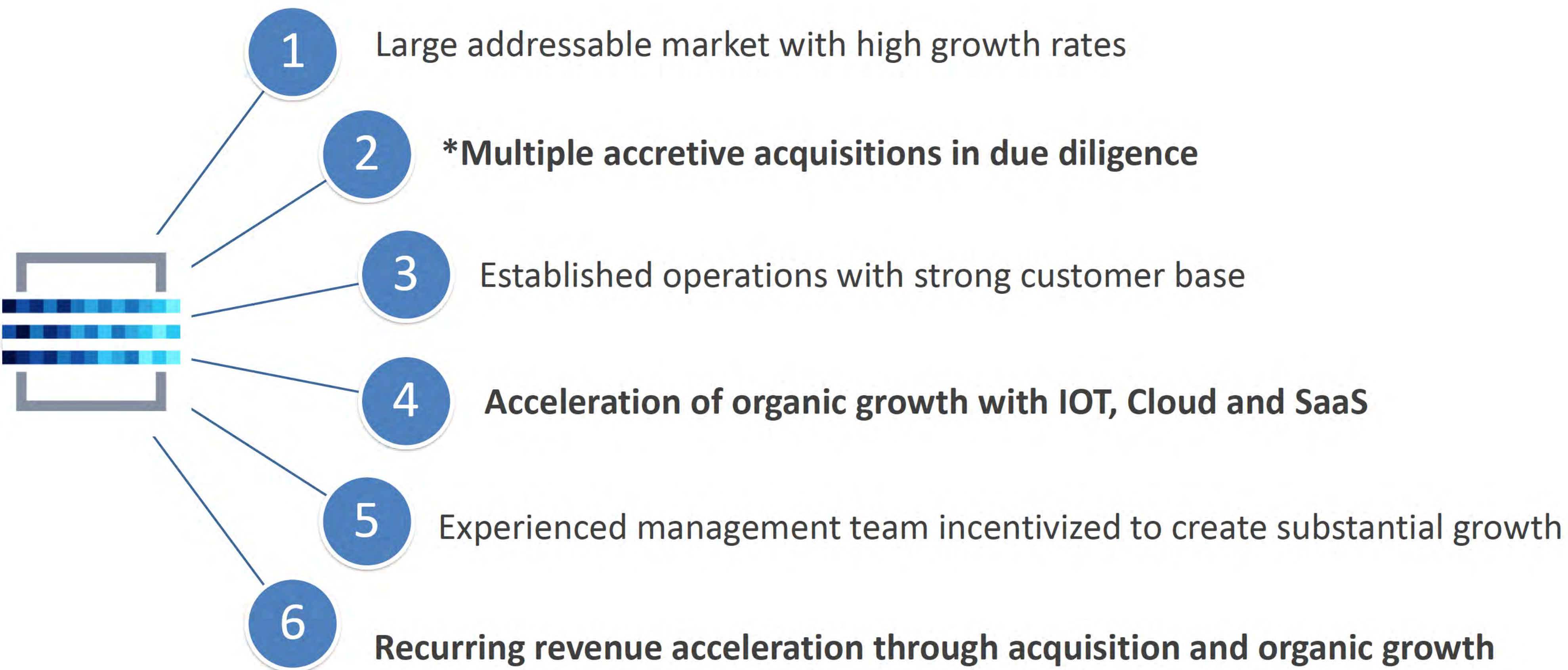


Data aggregation in 15 minute intervals



Emission compliance & GHG management

Why Kontrol?





Appendix




High Growth Verticals

- ❑ Large consumers demanding lower costs of energy with focus on long term sustainability
- ❑ Utilities operate as a facilitator and not a competitor
- ❑ Continued regulatory compliance, at Provincial and State level, of energy use and GHG emissions
- ❑ Demand for real-time visibility to make better and more informed choices



A multi-trillion market opportunity over the next 5 years

(1) Navigant Research; 2025 global revenue for energy efficiency commercial building retrofits, up from US\$71.4 billion in 2016; (2) Grand View Research, Inc.; global distributed energy market; (3) Statista; 2026 expected global big data industry revenue; up from \$33.5 billion in 2017; (4) According to McKinsey; global carbon market expectations by 2020

A photograph of a large industrial facility, possibly a refinery or chemical plant, at night. The scene is illuminated by various lights, including bright blue and white lights from the facility itself, and some red lights. Smoke or steam is visible rising from several points. The overall color palette is dominated by dark blues and greys, with the industrial lights providing contrast.

*Each \$1 invested in energy efficiency
displaces up to \$3 of utility-scale
transmission and distribution
investment.*

Source: www.aceee.org

Board of Directors

Paul Ghezzi
CEO

See Bio on page 16

Kristian Lavereau
COO

See Bio on page 16

Claudio Del Vasto
CFO

See Bio on page 16

Andrew Bowerbank
*WSP Canada, National Vice
President of Sustainability
& Energy*

Andrew Bowerbank is a leading authority on emerging clean technologies, high-performance building design and low-carbon economics. He places strategic emphasis on marketing and communication initiatives to ensure client successes are celebrated and resources are in place to support growth. In 2017, He was named one of Canada's top 16 sustainability leaders through the "Clean50" Awards, and was the recipient of the Ontario Premier's Award for leadership in technology. In addition to his current work at WSP, Mr. Bowerbank is a Council member at the Federation of Canadian Municipalities in Ottawa, member of the World Bank's Carbon Pricing Leadership Coalition, and he Chairs the Cleantech Advisory Board at Centennial College

Geoff Lafleur
President, Highwood Capital

Highwood Capital has been helping Canadian private and public companies execute successful capital raising campaigns by taking the burden of: investment structure, marketing, product design, channel development and sales support away from business owners freeing them up to focus on their core business. With over 15 years of helping raise more than \$250 Million in capital, Highwood has a fundamental goal of accelerating business growth.

Steve Smith
Entrepreneur

With over 25 years experience in the capital markets, Steve Smith brings a substantial background in financial management as Founder and Director of Tangent Management Corp., a financial management firm that provides financial consulting and management services to private and publicly listed companies. Steve was the President and CEO of Arrowhead Gold Corp., the RTO vehicle for the Kontrol Energy public listing and remains a significant shareholder of Kontrol.



KONTROL
ENERGY CORP.

www.kontrolenergy.com
admin@kontrolenergy.com
1 844-566-8123